# Rental Management Handbook for owners



# **Quantum Realty**

YOUR TRUSTED FAMILY BUSINESS
Since 1995

#### Who are we

Quantum Living SL is a family business consisting of 4 team members





Since 1995 we have helped our clients with everything regarding properties. From Sales, rental to project management. We focus on personalised service and aim to provide tailored rental management services to our clients. Located in Playa Marina, the office is just 5 minutes away from both Fuengirola and La Cala de Mijas, making it the ideal location to provide services between Torremolinos and Marbella.







#### What do we do

Simple: We take care of your home like it is our own rental property! Consider the following tasks done:

- Marketing material: We get your property rental ready and photograph it professionally to get the best rental results.
- Revenue management: Getting the best nightly rate depending on the season and competition.
- Booking enquires and questions: We handle all communication via the booking platforms.
- Check-in and check-outs: We make sure that guests receive all the information for their stay.
- Ad hoc questions and request: Something breaks in your property or there is something a guest needs? We are their point of contact.
- We ensure your property gets looked after: We instruct cleaners to maintain cleaning standards and communicate items that need to be restocked or repaired.
- We stay in close contact with the owners to advise and guide them to get the best return from their property.

#### What do you need from you as an owner

- The keys;)
- A rental license- We can help you get one if necessary
- We need to become a host of your property on booking platforms. We can help you with this set-up

• We need you to stock the rental items important to create the best guest experience. We can also do this for you free of charge and invoice you at the end of every month.

## Materials and amenities needed in your rental property

Cleaning Materials

Mop

Bucket for mop

Brush and pan

Buckets for cleaning x2

All purpose cleaner

Floor cleaner

Bathroom cleaner

Clothes

Sponges

Amoniak

Bleach

Anti mold spray

Kitchen paper

Toilet paper

# Linen (the following is an example for a 2 bedroom, 2 bathroom apartment)

Towels big 8

Towels small 8

Beach towels 8

Bathmaths x4

Hand towels Kitchen x2

Tea-towel x4

Oven glove 1

Bottom sheet 90cm (single beds) x 4

Duvet covers single bed x4

Pillow cases 10

Bottom sheet double bed x 2

Duvet cover double x2

Blanket for baby cot x 1

Bottom sheet for baby cot x1

Mattress protector singles 2

Mattress protector double 1

#### Other amenities

Olive oil

Vinegar

Salt

Pepper

Sugar

Hand soap (container)

Bin bags kitchen

Bin bag small bathrooms

Dishwasher tablets

Washing machine tablets

A lock for the storage where you can keep all your supplies

Cot for baby (carrefour sells good ones)

High chair baby (carrefour sells good ones)

Baby cutlery (plastic)

Tubaware for dishwashing tablets and washing machine tablets

Kitchen utensils

Keybox with code - for the changeovers

Guest book with important information

A bottle of water

A bottle of Cava

Coffee capsules

#### What do we charge

We will charge 18% of the revenue generated + IVA (VAT)

This does not include the cleaning fees of or any breakages and restocking of necessary amenities.

Important: Via Airbnb you normally charge the guests for the cleaning fees.

## How does the rental management process work:

- We get your property rental ready
  - Take away personal items
  - Buy (missing amenities) that we will invoice you on a monthly basis
- We take professional photos
- We set your property up on the booking platform(s)
- You receive all the revenue
- We invoice you on a monthly basis for:
  - The rental management
  - The cleaning fee per turnover
  - Any additional cost for amenities and breakages. \*breakages due to rental can also be charged by us to the guests via booking platform